

<b>INVITATION TO BID</b>		<b>LSU</b>	<b>BID DUE DATE AND TIME</b>	
BOARD OF SUPERVISORS OF LOUISIANA STATE UNIVERSITY AND AGRICULTURAL & MECHANICAL COLLEGE			<b>09/22/2011</b>	<b>11:00 AM CT</b>
<b>SOLICITATION 000010684</b> VENDOR # _____ VENDOR NAME AND ADDRESS <div style="border: 1px solid black; height: 80px; width: 350px; margin-top: 10px;"></div>			RETURN BID TO LSU LOUISIANA STATE UNIV. PURCHASING OFFICE 213 THOMAS BOYD HALL Baton Rouge LA 70803 BUYER Andrew Brennan BUYER PHONE (225)578-2303 ISSUE DATE 08/31/2011	

**TITLE: STUDENT TRIP ACCIDENT INSURANCE - TERM CONTRACT**

**To Be Completed By Bidder**

1. \_\_\_\_\_ "No Bid" (sign and return this page only).
2. \_\_\_\_\_ My Company does not wish to receive future solicitations for this commodity code.
3. Specify your Delivery: To be made within \_\_\_\_\_ days after receipt of order.
4. Specify your Payment Terms: \_\_\_\_\_  
 Prompt payment cash discounts for less than 30 days and less than 1% will be accepted, but will not be considered in determining awards. On indefinite quantity term contracts, cash discounts will be accepted and taken, but will not be considered in determining awards.
5. Specify your Bid Reference Number: \_\_\_\_\_  
 (This number will appear on any resulting order or contract.)

**General Instructions to Bidders**

1. Sealed bids for furnishing the items and/or services specified are hereby solicited, and will be received by the issuing LSU Campus/Department at the "Return Bid To" address stated above, until the specified due date and time.
2. Bids must be signed by a person authorized to bind the vendor. In accordance with Louisiana R.S. 39:1594, the person signing the bid must be: (1) a current corporate officer, partnership member, or other individual specifically authorized to submit a bid as evidenced in the appropriate records filed with the Louisiana Secretary of State; or (2) an individual authorized to bind the vendor as evidenced by a corporate resolution, certificate or affidavit; or (3) other documents indicating authority which are acceptable to the public entity.
3. Read the entire solicitation, including all terms, conditions and specifications.
4. All bid information and prices must be typed or written in ink. Any corrections, erasures or other forms of alteration to unit prices are to be initialed by the bidder.
5. Bid prices shall include all delivery charges paid by the vendor, F.O.B. LSU Destination, unless otherwise provided in the solicitation. Any invoiced delivery charges not quoted and itemized on the LSU purchase order are subject to rejection and non-payment.
6. Payment is to be made within 30 days after receipt of properly executed invoice, or delivery and acceptance, whichever is later. Delinquent payment penalties are governed by L.R.S. 39:1695.
7. By signing this solicitation, the bidder certifies compliance with all general instructions to bidders, terms, conditions and specifications; and further certifies that this bid is made without collusion or fraud.

BIDDER (Name of Firm)	MAILING ADDRESS
AUTHORIZED SIGNATURE	CITY, STATE ZIP
PRINTED NAME	PHONE #
TITLE	FAX #
E-MAIL	FEDERAL TAX ID #

STANDARD TERMS & CONDITIONS	INVITATION TO BID	PAGE 2
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<p>These standard terms and conditions shall apply to all LSU solicitations, unless otherwise specifically amended and provided for in the special terms and conditions, specifications, or other solicitation documents. In the event of conflict between the General Instructions to Bidders or Standard Terms &amp; Conditions and the Special Terms &amp; Conditions, the Special Terms &amp; Conditions shall govern.</p> <p>Bids submitted are subject to provisions of the laws of the State of Louisiana, including but not limited to: the Louisiana Procurement Code (R.S. 39:1551-1736); Purchasing Rules and Regulations (Title 34 of the Louisiana Administrative Code); Executive Orders; and the terms, conditions, and specifications stated in this solicitation.</p> <ol style="list-style-type: none"> <li>1. <b>Bid Delivery and Receipt</b> To be considered, sealed bids must be received and time-stamped at the "Return Bid To" address no later than the due date and time specified herein. Sealed bids cannot be accepted by telegraph, fax, or e-mail. Price alterations and addenda to bids may be submitted by telegraph or fax, and will be considered provided bidder's sealed bid, price alterations and addenda have been received in the purchasing office prior to bid opening time. Late bids cannot be accepted per L.A.C. 34:I.517, and shall be returned unopened.</li> <li>2. <b>Bid Forms</b> Bids are to be submitted on and in accordance with the LSU solicitation forms provided, and must be signed by an authorized agent of the vendor. Bids submitted on other forms or in other price formats may be considered informal and may be rejected in part or in its entirety. Bids submitted in pencil and/or bids containing no original signature indicating the bidder's intent to be bound will not be accepted.</li> <li>3. <b>Interpretation of Solicitation/Bidder Inquiries</b> If bidder is in doubt as to the meaning of any part or requirement of this solicitation, bidder may submit a written request for interpretation to the Buyer-of-Record at the address and/or fax number shown above. Written inquiries must be received in the Purchasing Office no later than five (5) calendar days prior to the opening of bids, and shall be clearly cross-referenced to the relevant solicitation/specification in question. No decisions or actions shall be executed by any bidder as a result of oral discussions with any LSU employee or consultant. Any interpretation of the documents will be made by formal addendum only, issued by the Purchasing Office, and mailed or delivered to all bidders known to have received the solicitation. LSU shall not be responsible for any other interpretations or assumptions made by bidder.</li> <li>4. <b>Bid Opening</b> Bidders may attend the public bid opening of sealed bids and proposals. No information or opinions concerning the ultimate contract award will be given at bid opening or during the evaluation process. Written bid tabulations will not be furnished. Bids may be examined within 72 hours after bid opening. Information pertaining to completed files may be secured by visiting the Purchasing Office during normal working hours.</li> <li>5. <b>Special Accommodations</b> Any "qualified individual with a disability" as defined by the Americans with Disabilities Act, who has submitted a bid and desires to attend the public bid opening, must notify the Purchasing Office in writing not later than seven days prior to the bid opening date of their need for special accommodations. If the request cannot be reasonably provided, the individual will be informed prior to the bid opening.</li> <li>6. <b>Standards of Quality</b> Any product or service bid shall conform to all applicable federal, state and local laws and regulations, and the specifications contained in the solicitation. Any manufacturer's name, trade name, brand name, or catalog number used in the specification is for the purpose of describing the standard of quality, performance, and characteristics desired; and is not intended to limit or restrict competition. Bidder must specify the brand and model number of the product offered in his bid. Bids not specifying brand and model number shall be considered as offering the exact product specified in the solicitation.</li> <li>7. <b>New Products/Warranty/Patents</b> All products bid for purchase must be new, never previously used, of the manufacturer's current model and/or packaging, and of best quality as measured by acceptable trade standards. No remanufactured, demonstrator, used or irregular products will be considered for purchase unless otherwise specified. The manufacturer's standard published warranty and provisions shall apply, unless more stringent warranties are otherwise required by LSU and specified in the solicitation. In such cases, the bidder and/or manufacturer shall honor the specified warranty requirements, and bid prices shall include any premium costs of such coverage. Bidder guarantees that the products proposed and furnished will not infringe upon any valid patent or trademark; and shall, at its own expense, defend any and all actions or suits charging such infringement, and shall save LSU harmless.</li> <li>8. <b>Descriptive Information</b> Bidders proposing an equivalent brand or model are to submit with the bid descriptive information (such as literature, technical data, illustrations, etc) sufficient for LSU to evaluate quality, suitability, and compliance with the specifications. Failure to</li> </ol>		

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submit descriptive information may cause bid to be rejected. Any changes made by bidder to a manufacturer's published specifications shall be verifiable by the manufacturer. If items bid do not fully comply with specifications, bidder must state in what respect items deviate. Bidder's failure to note exceptions in its bid will not relieve the bidder from supplying the actual products requested.

#### 9. Bids/Prices/F.O.B. Point

- The bid price for each item is to be quoted on a "net" basis and F.O.B. LSU Destination, i.e. title passing upon receipt and inclusive of all delivery charges, any item discounts, etc.
- Bids other than F.O.B. LSU Destination may be rejected.
- Bids indicating estimated freight charges may be rejected.
- Bids requiring deposits, payment in advance, or C.O.D. terms may be rejected.
- Bidders who do not quote "net" item prices and who separately quote an overall "lump sum" freight cost or discount for all items shall be considered as submitting an "all-or-none" bid for evaluation and award purposes; and risk rejection if award is made on an item basis.
- Prices shall be firm for acceptance for a minimum of 30 days, unless otherwise specified. Bids conditioned with shorter acceptance periods may be rejected.
- Prices are to be quoted in the unit/package specified (e.g. each, 12/box, etc), or may be rejected.
- In the event of extension errors, the unit price bid shall prevail.

#### 10. Taxes

Vendor is responsible for including all applicable taxes in the bid price. LSU is exempt from all Louisiana state and local sales and use taxes. By accepting an award, resident and non-resident firms acknowledge their responsibility for the payment of all taxes duly assessed by the State of Louisiana and its political subdivisions for which they are liable, including but not limited to: franchise taxes, privilege taxes, sales taxes, use taxes, ad valorem taxes, etc.

#### 11. Terms and Conditions

This solicitation contains all terms and conditions with respect to the purchase of the goods and/or services specified herein. Submittal of any contrary terms and conditions may cause your bid to be rejected. By signing and submitting a bid, vendor agrees that contrary terms and conditions which may be included in its bid are nullified; and agrees that this contract shall be construed in accordance with this solicitation and governed by the laws of the State of Louisiana.

#### 12. Vendor Forms/LSU Signature Authority

The terms and conditions of the LSU solicitation and purchase order/contract shall solely govern the purchase agreement, and shall not be amended by any vendor contract, form, etc.

The University's chief procurement officer, or authorized designee, is delegated sole authority to execute/sign any vendor contracts, forms, etc, on behalf of LSU. Departments are expressly prohibited from signing any vendor forms.

Any such vendor contracts/forms bearing unauthorized signatures shall be null and void, shall have no legal force, and shall not be recognized by LSU in any dispute arising therefrom. Vendors who present any such forms to department users for signature without regard to this strict LSU policy may face contract cancellation, suspension, and/or debarment.

#### 13. Awards

Award will be made to the lowest responsible and responsive bidder. LSU reserves the right: (1) to award items separately, grouped, or on an all-or-none basis, as deemed in its best interest; (2) to reject any or all bids and/or items; and (3) to waive any informalities.

All solicitation specifications, terms and conditions shall be made part of any subsequent award as if fully reproduced and included therein, unless specifically amended in the formal contract.

#### 14. Acceptance of Bid

Only the issuance of an official LSU purchase order/contract, a Notification of Award letter, or a Notification of Intent to Award letter shall constitute the University's acceptance of a bid. LSU shall not be responsible in any way to a vendor for goods delivered or services rendered without an official purchase order/contract.

#### 15. Applicable Law

All contracts shall be construed in accordance with and governed by the laws of the State of Louisiana.

#### 16. Awarded Products/Unauthorized Substitutions

Only those awarded brands and numbers stated in the LSU contract are approved for delivery, acceptance, and payment purposes. Any substitutions require prior approval of the Purchasing Office. Unauthorized product substitutions are subject to rejection at time of delivery, post-return at vendor's expense, and non-payment.

#### 17. Testing/Rejected Goods

Vendor warrants that the products furnished will be in full conformity with the specification, drawing or sample, and agrees that this warranty shall survive delivery, acceptance, and use. Any defect in any product may cause its rejection. LSU reserves the right to test products for conformance to specifications both prior to and after any award. Vendor shall bear the cost of testing

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<p>if product is found to be non-compliant. All rejected goods will be held at vendor's risk and expense, and subject to vendor's prompt disposition. Unless otherwise arranged, rejected goods will be returned to the vendor freight collect.</p> <p><b>18. Delivery</b> Vendor is responsible for making timely delivery in accordance with its quoted delivery terms. Vendor shall promptly notify the LSU Department and/or Purchasing Office of any unforeseen delays beyond its control. In such cases, LSU reserves the right to cancel the order and to make alternative arrangements to meet its needs.</p> <p><b>19. Default of Vendor</b> Failure to deliver within the time specified in the bid/award will constitute a default and may be cause for contract cancellation. Where the University has determined the vendor to be in default, LSU reserves the right to purchase any or all goods or services covered by the contract on the open market and to surcharge the vendor with costs in excess of the contract price. Until such assessed surcharges have been paid, no subsequent bids from the defaulting vendor will be considered for award.</p> <p><b>20. Vendor Invoices</b> Invoices shall reference the LSU purchase/release order number, vendor's packing list/delivery ticket number, shipping/delivery date, etc. Invoices are to be itemized and billed in accordance with the order, show the amount of any prompt payment discount, and submitted on the vendor's own invoice form. Invoices submitted by the vendor's supplier are not acceptable.</p> <p><b>21. Delinquent Payment Penalties</b> Delinquent payment penalties are mandated and governed by Louisiana R.S. 39:1695. Vendor penalties to the contrary shall be null and void, shall have no legal force, and shall not be recognized by LSU in any dispute arising therefrom.</p> <p><b>22. Assignment of Contract/Contract Proceeds</b> Vendor shall not assign, sublet or transfer its contractual responsibilities, or payment proceeds thereof, to another party without the prior written consent and approval of the Purchasing Office. Unauthorized assignments of contract or assignments of contract proceeds shall be null and void, shall have no legal force, and shall not be recognized by LSU in any dispute arising therefrom.</p> <p><b>23. Contract Cancellation</b> LSU has the right to cancel any contract for cause, in accordance with purchasing rules and regulations, including but not limited to: (1) failure to deliver within the time specified in the contract; (2) failure of the product or service to meet specifications, conform to sample quality or to be delivered in good condition; (3) misrepresentation by the vendor; (4) fraud, collusion, conspiracy or other unlawful means of obtaining any contract with the University; (5) conflict of contract provisions with constitutional or statutory provisions of state or federal law; (6) any other breach of contract. LSU has the right to cancel any contract for convenience at any time by giving thirty (30) days written notice to the vendor. In such cases, the vendor shall be entitled to payment for compliant deliverables in progress.</p> <p><b>24. Prohibited Contractual Arrangements</b> Per Louisiana R.S. 42:1113.A, no public servant, or member of such a public servant's immediate family, or legal entity in which he has a controlling interest shall bid on or enter into any contract, subcontract, or other transaction that is under the supervision or jurisdiction of the agency of such public servant. See statute for complete law, exclusions, and provisions.</p> <p><b>25. Equal Employment Opportunity Compliance</b> By submitting and signing this bid, vendor agrees to abide by the requirements of the following as applicable: Title VI and VII of the Civil Rights Act of 1964, as amended by the Equal Opportunity Act of 1972; federal Executive Order 11246; federal Rehabilitation Act of 1973, as amended; the Vietnam Era Veteran's Readjustment Assistance Act of 1974; Title IX of the Education Amendments of 1972; the Age Act of 1975; the Americans with Disabilities Act of 1990. Vendor agrees not to discriminate in its employment practices, and will render services under any contract entered into as a result of this solicitation without regard to race, color, religion, sex, age, national origin, veteran status, political affiliation, handicap, disability, or other non-merit factor. Any act of discrimination committed by vendor, or failure to comply with these statutory obligations when applicable, shall be grounds for termination of any contract entered into as a result of this solicitation.</p> <p><b>26. Mutual Indemnification</b> Each party hereto agrees to indemnify, defend, and hold the other, its officers, directors, agents and employees harmless from and against any and all losses, liabilities, and claims, including reasonable attorney's fees arising out of or resulting from the willful act, fault, omission, or negligence of the indemnifying party or of its employees, contractors, or agents in performing its obligations under this agreement, provided however, that neither party hereto shall be liable to the other for any consequential damages arising out of its willful act, fault, omission, or negligence.</p> <p><b>27. Certification of No Suspension or Debarment</b> By signing and submitting this bid, bidder certifies that its company, any subcontractors, or principals thereof, are not suspended or debarred under federal or state laws or regulations. A list of parties who have been suspended or debarred by federal agencies is maintained by the General Services Administration and can be viewed on the internet at <a href="http://www.epls.gov">www.epls.gov</a>.</p>		

PRICE SHEET		INVITATION TO BID			PAGE 5
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ITEM No.	ITEM DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	EXTENDED AMOUNT
0001	<p>UNLESS SPECIFIED ELSEWHERE, SHIP ALL ITEMS TO:  LSU  LSU SYSTEM OFFICE  Executive Vice President  3810 West Lakeshore Drive  111 System Building  Baton Rouge, LA 70808</p> <p>ALL-OR-NONE AWARD: It is the intent of the University to award all items on an all-or-none basis to the overall lowest responsive and responsible bidder.</p> <p>Commodity Code: 953-00  BASE BID: Trip Travel Accident Insurance for students traveling on university business. Blanket coverage based on past participation; per attached specifications. Bid price shall be total annual premium to be paid at policy inception. SEE SPECIFICATIONS FOR BASE BID LIMITS.</p>	1.00	YR	\$ _____	\$ _____
0002	<p>Commodity Code: 953-00  ALTERNATE BID: Trip Travel Accident Insurance for students traveling on university business. Blanket coverage based on past participation; per attached specifications. Bid price shall be total annual premium to be paid at policy inception. SEE ATTACHED SPECIFICATIONS FOR ALTERNATE BID LIMITS.</p>	1.00	YR	\$ _____	\$ _____

<b>SPECIAL TERMS &amp; CONDITIONS</b>		<b>INVITATION TO BID</b>	PAGE 6
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<p>01 The University reserves the right to accept the Base Bid or the Alternate Bid, whichever it deems in its best interest.</p> <p>02 Sealed Bid Delivery Instructions and Advisory: To assure consideration, your bid must be submitted in a sealed envelope or package and should be clearly and prominently marked with the solicitation number and bid due date, or may be submitted using the special bid return label if one was furnished for that purpose. Bidders are advised that the U.S. Postal Service does not make deliveries to our physical location. USPS mail is delivered to the University's mail center and is redelivered using internal resources. Bidders may deliver bids by hand or by a courier service to our physical location at the "Return Bid To" address specified. The University shall not be responsible for any delays caused by the Bidder's chosen means of bid delivery. Bidder is solely responsible for the timely delivery of its bid, and failure to meet the bid due date and time shall result in rejection of the bid. Your attention is also directed to Standard Terms &amp; Conditions No. 1 - Bid Delivery and Receipt.</p>			

## POLICY SPECIFICATIONS

### PART I. GENERAL INFORMATION

- 1        The purpose of this document is to provide interested vendors with information necessary to enable them to prepare and submit a bid for Student Trip Accident Insurance for the Louisiana State University System (hereinafter, "University").
- 2        Louisiana State University Purchasing Department is responsible for the administration of the Invitation To Bid process and shall ultimately award the contract.
- 3        The insurance contract for Student Trip Accident Insurance Plan is to be written in the name of Board of Supervisors of Louisiana State University, who sponsors it for the benefit of the Attendees.
- 4        All statements made by the University and contained in these specifications shall be deemed representations and not warranties and no such statement shall void the Insurance Plan or reduce the benefits under this Insurance Plan or be used in defense of a claim hereunder unless it is contained in a written application signed by the University.
- 5        The term of the contract shall be for a period of one year beginning on the dates specified in the solicitation at 12:01 am. If mutually agreeable the contract may be extended for (2) additional periods of one year each.
- 6        Only capital stock and mutual companies with a General Policyholder's Rating of A- or better and a financial size category of Class VI or higher, licensed to do business in the State of Louisiana, shall be considered for policy writing. General Policyholders Rating and Financial Rating shall be determined by the most current rating of the proposed companies as listed in Best's Insurance Reports, Life-Health.
- 7        All bidders who provide a bid in response to this ITB are responsible for all costs incurred in its preparation and submittal. The University is not liable for any cost incurred by bidder prior to the acceptance of a bid.
- 8        By submission of a bid, the bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, that in connection with this bid the prices in the bid have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other offeror or with any competitor.
- 9        All bids and attachments become the property of the University.
- 10       The master policy constitutes the entire contract between the parties; however, it must incorporate all provisions of the specifications, and in the event of a difference, the specifications shall prevail.
- 11       Successful bidder shall designate an agent subject to the approval of the University. The agent selected must have expertise acceptable to both Company and the University, must have adequate staff to service policies and handle claims, must have ability to respond to the University's needs relative to amending policies as they may develop and be readily available to provide detailed interpretation of provisions of policies.
- 13       No agent has authority to change this policy or waive any of its provisions.
- 14       Bidders must agree to write the policy in such a manner as to clearly indicate without any question or doubt all benefits provided, which at a minimum must equal those set forth in the specifications.

- 15      The selected bidder shall be required to assume responsibility for all services offered in his bid. Further, the University shall consider the selected bidder to be the sole point of contact with regard to contractual matters.
- 16      Any organization submitting bids must state the company it proposes to use in underwriting the coverage.



SPECIFICATIONS  
STUDENT TRIP ACCIDENT INSURANCE FOR  
LOUISIANA STATE UNIVERSITY SYSTEM

COVERAGE: PRIMARY coverage for loss of life or injury sustained by any person while on or participating in field trips sponsored by LSU which are in conjunction with and pertaining to educational courses which forms a part of LSU's academic program or which are otherwise sponsored and approved by authorized representatives of the University and while under supervision of a representative of the University. To include participants in intramural club sports and cheerleaders attending clinics and summer camps. The University has a separate Intercollegiate Sports Policy to cover NCAA Athletic Programs.

BIDS FOR SECONDARY COVERAGE WILL BE REJECTED.

Primary benefits shall pay first regardless of other insurance; there shall be no policy deductible; no sub-limit or coverage limitations for prescription drugs and chiropractic service;

TERM: Policy must be effective upon award of bid on or about October 1, 2011 and continuing through September 30, 2012.

AWARD: Only bids from Underwriters shall be considered for award.

BASE BID LIMITS:

Accidental Loss of Life .....	\$5,000.00
Both Hands or Both Feet or	
Entire Sight of Both Eyes .....	\$5,000.00
One Hand and One Foot .....	\$5,000.00
One Hand and the Entire Sight of One Eye .....	\$5,000.00
One Foot and the Entire Sight of One Eye .....	\$5,000.00
One Hand or One Foot .....	\$2,500.00
Entire Sight of One Eye .....	\$2,500.00
Physician, Surgeon, Hospital and Nurse Expense. ....	\$2,500.00

The University will accept an aggregate limit of \$250,000 arising out of any one accident.

No pre-existing conditions on sickness benefits.

ALTERNATE

BID LIMITS: Accidental Loss of Life .....	\$7,500.00
Both Hands or Both Feet or	
Entire Sight of Both Eyes .....	\$7,500.00
One Hand and One Foot .....	\$7,500.00
One Hand and the Entire Sight of One Eye .....	\$7,500.00
One Foot and the Entire Sight of One Eye .....	\$7,500.00
One Hand or One Foot .....	\$5,000.00
Entire Sight of One Eye .....	\$5,000.00
Physician, Surgeon, Hospital and Nurse Expense. ....	\$5,000.00

The University will accept an aggregate limit of \$250,000 arising out of any one accident.

No pre-existing conditions on sickness benefits.

TERRITORIAL LIMIT:      Worldwide

ESTIMATED

EXPOSURE:      Student trips usually one (1) to five (5) days. However, there are a few occasions where trips may be a couple of weeks.  
Aircraft exposure on chartered and commercial flights. The University does not anticipate chartered air trips and estimate only two (2) commercial air trips a year.

PARTICIPATING  
CAMPUSES:

The Louisiana State University Systems consists of Louisiana State University, Louisiana State University Alexandria, Louisiana State University Shreveport, Louisiana State University Agricultural Center, Paul M. Hebert Law Center, University of New Orleans, Louisiana State University in Eunice, LA, Louisiana State University Health Sciences Center in Shreveport, LA, and Louisiana State University Health Sciences Center in New Orleans, LA.

INVOICING:

The University shall not pay deposits or send preliminary trip and travel activity reports. The LSU System office will pay the estimated annual premium at the inception of the policy based on prior year's history. The LSU System office will email an annual audit report with completed dates and attendance figures at the end of the annual policy term. Actual students in attendance shall be used for exact premium calculation and reconciled with the actual premium paid. Any excess paid premium will be refunded to the LSU System Office or in the case of renewal, applied to the next year's annual premium payment. Bids from firms, agents, brokers, or companies not handling claims in-house will be considered.

University staff shall not have to first contact an agent, broker or servicing office for claim handling.

FORMS: Attach a specimen copy of proposed policy with all attachments.

The University reserves the right to make inquiries and investigations as it deems necessary to determine the responsibility of any Bidder or Underwriter to perform the contract. The bidder shall furnish all information and data for this purpose as the University may request. The unreasonable failure of any Bidder to promptly supply information in connection with an inquiry may be grounds for a finding of non-responsibility.

PAST HISTORY: (October 1, 2005 through August 30, 2011)

Coverage Date	Total Premium	Number of Participants	Total Claims
10/1/05 – 9/30/06	\$9,465.80	94,658	\$159.16
10/1/06 – 9/30/07	\$8,922.30	89,223	\$5,000.00
10/1/07 – 9/30/08	\$9,184.70	91,847	\$636.20
10/01/08 – 9/30/09	\$6,521.28	81,516	\$2,500.00
10/01/09 – 9/30/10	\$4,420.00	55,250	\$1,225.56
10/01/10 – 8/30/11***	\$4,676.42	58,455	\$696.14
<b>TOTALS:</b>	<b>\$43,190.5</b>	<b>470,949</b>	<b>\$10,217.06</b>

\*\*\*Data as of 8/30/11 does not reflect entire policy year.

Any deviation from the specifications are to be noted in writing.

**LSU TERM CONTRACT – SPECIAL CONDITIONS**

These special conditions shall apply to LSU Term Contracts, in addition to all Standard Terms and Conditions.

A "Term Contract" is defined as an agreement with a Vendor to provide specified goods and/or services on an as-needed basis at established prices, terms and conditions during a specific period of time (or term), and does not guarantee usage. Such pricing agreements are commonly referred to as standing agreements, open end contracts, and requirements contracts. Purchase/release orders issued against term contracts serve as the Vendor's authorization to ship goods and/or provide services.

**1. Scope of Contract**

This solicitation is issued to establish a term contract for the specified goods and/or services for the period beginning 10/01/2011 and ending 09/30/2012, in accordance with all specifications, terms, and conditions.

**2. Initial Contract Period**

LSU intends to award all items for the initial contract period specified above. Award delays beyond the anticipated contract begin date may result in an initial award less than the specified contract period.

**3. Contract Renewals/Extensions**

At the option of LSU and acceptance by the Vendor, this contract may be renewed for 2 additional 12 month periods, or extended in partial increments thereof, at the same prices, terms and conditions of the original contract award. Total contract period not to exceed 36 months.

**4. Estimated Quantities**

It is understood that LSU shall not be held responsible for purchasing any specified amount. Solicitation quantities shown are estimated only and may be based on historical contract usage and/or projected needs. Where usage is not available, a quantity of one (1) indicates a lack of history on this item. Vendor must supply any order requirements at the bid/contract prices, whether the total of such requirements are more or less than the estimated quantities shown.

**5. Firm Pricing**

Contract prices shall remain firm for the duration of the contract term; and no price increases will be allowed, unless escalation/de-escalation provisions are specifically provided for herein. Prices may not exceed the current nationally advertised and available General Services Administration (GSA) Price Schedule if one exists.

*LSU is a member of the National Association of Educational Procurement (NAEP) and the E & I Cooperative Purchasing Service.*

**6. Insurance Requirements**

If an automobile is utilized in the execution of the contract, including deliveries made with company owned, hired, and/or non-owned vehicles, Vendor shall be required to furnish a certificate of insurance evidencing coverages per attached insurance requirements. The Board of Supervisors of Louisiana State University and Agricultural & Mechanical College shall be named as an additional insured on all liability policies.

**7. Vendor Parking on the LSU Campus – Permits & Gate Passes**

Vendors and contractors needing access to reserved, gated "C" parking lots or to controlled access streets in the center of campus for logistics in performing business with LSU, must apply for gate passes through the LSU Office of Parking, Traffic and Transportation (PTT). Visit the LSU/PTT website at [www.lsu.edu/parking](http://www.lsu.edu/parking) and the "Permits" webpage for details.

Vendor requests are considered and granted by PTT, subject to an annual fee and qualifying criteria. Vendors not qualifying for gate passes may be granted general permits for outlying parking lots at no charge. All vendors are responsible for adhering to LSU Parking Rules and Regulations (see the PTT "Information" webpage). Direct any questions to PTT at 225-578-5000, or visit their office located in the Public Safety Building on South Stadium Road, Baton Rouge, LA 70803.

**8. Vendor Non-Performance**

Vendor is required to perform in strict accordance with all contract specifications, terms, and conditions. Vendor will be advised in writing of non-performance issues and shall be required to promptly implement corrective actions to ensure contract compliance and to prevent recurrences. In the event Vendor is issued three (3) or more complaints of non-performance, LSU reserves the right at its sole discretion to cancel the contract with a ten (10) day written notice. Contract cancellations due to non-performance may be cause to deem the Vendor non-responsible in future solicitations.

**9. Contract Amendments**

Requests for contract changes must be made in writing by an authorized agent/signatory of the Vendor and submitted to LSU Purchasing for prior approval. Requests shall include detailed justification and supporting documentation for the proposed amendment.

Contract revisions shall be effective only upon approval by LSU Purchasing and issuance of a formal LSU Contract Amendment. The Vendor shall honor purchase/release orders issued prior to the approval of any contract amendment as applicable.

#### **10. Price Reductions**

Whenever price reductions are made by the Vendor/Manufacturer during the LSU contract term, and which are offered to similarly-situated customers [i.e. those contracting under similar terms, conditions, periods, etc], and which are lower than LSU contract prices, said reductions shall be afforded to LSU.

Vendor shall give prompt written notice to LSU Purchasing of any such price reduction and effective date for issuance of a formal contract amendment. Price reductions must be offered to all departments. Vendors found to have knowingly and willfully withheld such price reductions may be required to reimburse LSU of any overcharges.

#### **11. Product Substitutions**

Only those awarded brands and numbers, furnished in the packaging/units of measure and at the unit prices stated in the LSU contract, are approved for order, receipt, and payment purposes. Unauthorized product substitutions are subject to rejection at time of delivery, post-return at Vendor's expense, and non-payment.

By submitting a bid, Vendors are expected to have sound supplier agreements in place to support and responsibly perform their contractual term obligations with LSU. Unless discontinued by the manufacturer without replacement, Vendors are expected to honor the awarded brands/numbers throughout the contract term. Substitution requests based merely on the Vendor's own elective change to another supplier may be disapproved at the sole discretion of LSU Purchasing.

Departments are not authorized to approve or accept product substitutions without Purchasing's approval. Vendors who act without regard to this procedure may face contract cancellation, suspension, and/or debarment.

#### **12. Right to Add Department Users**

Where this solicitation may name one department as the primary contract user, LSU reserves the right to authorize additional departments to use the contract as their needs arise; and Vendor shall honor all such purchase/release orders.

#### **13. Non-Exclusivity**

This agreement is non-exclusive and shall not in any way preclude LSU from entering into similar agreements and/or arrangements with other Vendors or from acquiring similar, equal, or like goods and/or services from other entities or sources.

#### **14. Contract Usage Report**

The Vendor shall keep records of all purchases under this contract and shall be prepared to furnish a contract usage report to LSU upon request at any time during the contract term. Contract usage reports must minimally capture and report the following: item numbers and brief item descriptions; total quantities and dollars for each item subtotaled by using department names; and overall contract quantities and dollars.

#### **15. Contract Evaluation**

LSU Purchasing welcomes suggestions for contract improvements to effectively meet the needs of the departments we serve. Department feedback relative to the incumbent Vendor's performance will be requested for consideration when determining our contract options for renewal or re-solicitation. Vendor performance will be monitored for compliance with contract terms and conditions, and reports of deficient performance will be appropriately addressed with the Vendor.

The following forms are tools for evaluating our contracts and Vendor performance, and may be accessed at our website ([www.fas.lsu.edu/purchasing](http://www.fas.lsu.edu/purchasing)) under Forms/General:

- PUR512 Contract Suggestions
- PUR514 Contract Performance Evaluation
- PUR515 Deficiency/Complaint Report

#### **16. Termination for Non-Appropriation of Funds**

*The following condition shall apply to any contract covering multiple fiscal years:*

The continuation of this contract is contingent upon the appropriation of funds by the legislature to fulfill the requirements of the contract. If the legislature fails to appropriate sufficient monies to provide for the continuation of the contract, or if such appropriation is reduced by the veto of the governor or by any means provided in the appropriations act of Title 39 of the Louisiana Revised Statutes of 1950 to prevent the total appropriation for the year from exceeding revenues for that year, or for any other lawful purpose, and the effect of such reduction is to provide insufficient monies for the continuation of the contract, the contract shall terminate on the date of the beginning of the first fiscal year for which funds have not been appropriated.